

Question ID	Bidder/Entity Asking Question	Section/Item Number	Question/Comment	New Answer regarding the draft
1	Worts Wide Technology	1.8.2	Is the Navajo Nation Sales tax on materials only or all labor services, engineering, etc.?	The Navajo Nation Sales Tax applies to all goods and services, including materials, labor services, engineering, etc.
2	Worts Wide Technology	1.8.3	The Navajo Nation Procurement Who has the following? Proposers must provide evidence of their Navajo Preference Priority Certification if applicable.	Navajo Nation Procurement states that proposers must provide evidence of their Navajo Preference Priority Certification if applicable. This certification is required to demonstrate that the proposer is eligible for preference under the Navajo Business and Procurement Act, the Navajo Nation Procurement Act, the Navajo Nation Business Opportunity Act, and other relevant statutory and regulatory requirements.
3	Worts Wide Technology	2.1.2	To complete the proposed foundation designs will we be provided with a GEOTECH report on the soils?	No. At this time, a GEOTECH report on the soils is not provided. Proposers can respond based on normal soil as the best-case scenario and rocky terrain as the worst-case scenario. The foundation installation should account for both options: pier foundation for standard soil and mat foundation for hard/rock soil.
4	Worts Wide Technology	2.1.5	Accessory Structures: Will detailed construction drawings depict the additional structure and power and telco requirements?	Yes, detailed construction drawings depicting the additional structure and power and telco requirements will become available before construction starts. However, the response should be limited to the Scope of Work (SOW) as presented in Section 2 and the relevant drawings depicting the SOW.
5	Worts Wide Technology	2.1.9	Engineering design. Who is completing can we offer our services? Quality Assurance section. SGS could support all Telecom Design drawings.	Complete tower engineering will be provided by the Navajo Nation Broadband Office (NNBO), ensuring that designs meet all requirements for functionality and safety. However, proposers can offer their engineering services as an added service.
6	Worts Wide Technology	Section 3	Technical Specifications Will a sample construction drawing be supplied for bidding purposes?	Yes, a sample construction drawing will be supplied for bidding purposes. A very short version is included in the annexes of the RFP as "Generic Tower Elevation and Site Plan"
7	Worts Wide Technology	Section 4	Who is taking the lead on supplying the executive summary and submissions?	Please clarify
8	Worts Wide Technology	1.8.3	Supporting documentation for the Navajo Preference? SGS can supply tower engineering, procurement, and site installation experience.	Supporting documentation for the Navajo Preference should include evidence of Navajo Preference Priority Certification if applicable. SGS can supply documentation showcasing their experience in tower engineering, procurement, and site installation to support their qualification and preference status.
9	Worts Wide Technology	4.3.3	Financial documents of the leading proposal company?	Financial Information should be provided for the company responding to the RFP. Required Financial Statements (no need of audited statement however if proposer is preselected audited statements and additional financial information may be required): <ul style="list-style-type: none"> • Balance Sheets (last 2 years) • Income Statements (last 2 years) • Cash Flow Statements (last 2 years)
10	Worts Wide Technology	4.4	We can discuss this a team for volume discounts and services we can offer from GEO to Engineering, etc.	Volume discounts can be presented in the response to the RFP. Given the scope of 76 towers or more, and each could be assigned separately, provide incentives for volume assignments. Include a detailed pricing model with discounts based on the number of towers, service enhancements, and economic benefits for the Navajo Nation. Highlight your ability to scale operations and manage multiple assignments efficiently.
11	Worts Wide Technology	1.8.3	Permitting and regulatory items? Will this be handled by the Navajo Tribe? Any GC Licenses requirements?	Yes, permitting and any land-related items are handled by the NN team. GC licenses will be required based on state requirements for construction. This ensures compliance and smooth progress through regulatory processes, supporting timely infrastructure deployment.
12	Worts Wide Technology	5.1.5	Additional Costs would be unforeseen subsurface investigation for the foundations if GEO's not provided.	Correct, Unforeseen subsurface investigation for the foundations would be an additional cost if the Geotechnical Report (GEO) is not provided
13	Worts Wide Technology	3.6	Why are the site compounds 100x100? Very large?	We are planning compounds future proof but for certain locations use of smaller compounds are under review
14	Worts Wide Technology	Out of scope	Will we have ability to perform access and site walks before final pricing is submitted?	Responders can visit site locations if necessary. However, any costs incurred for such site visits cannot be reimbursed. This policy allows potential contractors to inspect the site to inform their final proposals but at their own expense
15	Worts Wide Technology	2.1.11	Who will be supplying the Antenna and Carrier Equipment?	The Antenna and Carrier Equipment will be supplied by the respective telecommunications companies that will use the towers. These companies are responsible for providing their own equipment to be installed on the towers. Mounting for all proposed antennas are not part of the scope as material or installation.
16	Boldyn Networks	Out of scope	What is your current relationship with the carriers (MNOs) on existing towers and are there any special considerations we should be aware of regarding carriers?	Newly built towers will be available for collocations. Terms of use of tower are outside of the scope of this RFP
17	Boldyn Networks	Section 1	Will the tower sites require traditional zoning/planning review, considering their location on Navajo Nation land?	No, all permitting and any land-related items are handled by the NN team. GC licenses will be required based on state requirements for construction. This ensures compliance and smooth progress through regulatory processes, supporting timely infrastructure deployment.
18	Boldyn Networks	Section 1	Assuming these require traditional SHPO/THPO process, will that regulatory process be abbreviated for this project?	It may be, but permitting and any land-related items are handled by the NN team. GC licenses will be required based on state requirements for construction. This ensures compliance and smooth progress through regulatory processes, supporting timely infrastructure deployment.
19	Boldyn Networks	Out of scope	What is the power availability at the 76 sites?	Commercial power most likely will not be available during tower construction. Is expecting of commercial power to be implemented at a later stage of the project.
20	Boldyn Networks	Out of scope	Are there any generator considerations, noise requirements, or fuel type requirements?	Power and genset are outside of the scope del RFP, during building stage, no requirements are set yet but during Environmental studies for each specific site some restriction may arise
21	Boldyn Networks	2.1.11	Feedback: The loading requirements in section 2.1.11 are high (6 antenna rad centers & 4 MW rad centers). These requirements would dictate heavy-duty lattice towers, so the tower cost may be high.	Yes, the design criteria is Microwave Antenna Arrays: Consists of four arrays of microwave antennas, each with two 6' antennas, positioned at 100', 80', 60', and 40'.
22	Boldyn Networks	3.3	Feedback: In section 3.3 American Tower Company appears to be incorrectly cited as an equipment manufacturer. We typically use Valmont, Rohn and Sabre as industry-recognized manufacturers.	Your clarification is correct (ATC is not a tower manufacturer). The preferred manufacture should be sourced products from industry-recognized manufacturers like Rohn, Sabre, or equivalents that meet the specified standards. Component shall comply with the Build America, Buy America (BABA) Act.
23	Boldyn Networks	Out of scope	What is the state of an existing fiber/backhaul network?	Out of the scope of this RFP, not yet applicable however future preferable fiber is planned for each tower
24	Boldyn Networks	Out of scope	What is the scope of the new required fiber/backhaul build? Will fiber connectivity to select Chapter Houses also be included in part of the scope?	Out of the scope of this RFP.

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25	Boldyn Networks	Out of scope	Will full or partial ownership of the built fiber also be considered for the fiber build portion of the project?	Out of the scope of this RFP.
26	NTUA	Out of scope	The only request we have is for the NNBO to provide further understanding of the purpose of the RFP regarding the towers. Is the RFP solely to construct the towers or will there be a maintenance component as well?	The purpose of this RFP is solely tower construction. Items such as maintenance and sustainability are outside of the scope of the RFP however proposers are welcome to provide suggestions, ideas
27	T-Mobile	Out of scope	Will wireless providers be able to utilize their own spectrum? Will providers be able to utilize any spectrum assets the Navajo Nation has been granted?+D2:D10	This topic can be discussed but should be outside of the scope of this RFP. NN owns 100 MHz of the 2.5 GHz spectrum FYI
28	T-Mobile	Section 3	What capacity does each bidder have to adjust the heights available?	Proposers can suggest changes, however the design criteria, including loading and structural requirements, are predetermined to ensure the towers meet the project's functional and safety standards.
29	T-Mobile	4	Does the Navajo Nation have a preferred vendor(s) for tower construction?	No, however Navajo Priorities will play a role in contract award if applicable. Navajo Nation Procurement states that proposers must provide evidence of their Navajo Preference Priority Certification if applicable. This certification is required to demonstrate that the proposer is eligible for preference under the Navajo Business and Procurement Act, the Navajo Nation Procurement Act, the Navajo Nation Business Opportunity Act, and other relevant statutory and regulatory requirements.
30	T-Mobile	4.4	Please confirm the total number of tower sites that need to be erected? There are 81 locations listed with details and 76 mentioned in section 4.4.	Section 4.4 mentions 76 sites that need to be built, annex 6.1 lists detailed information about 76 proposed new tower sites, including site descriptions and coordinates. There is a tower ID 81 but does not mean there are 81 structures listed. Tower number may change
31	T-Mobile	Out of scope	Will bidders be able to utilize existing structures? If so, please provide details on structures available for use.	Question not applicable. However services providers interested in future deployment of networks in the nation should be able to utilize any structure available. For a list of existing sites please contact us.
32	T-Mobile	Out of scope	How will the Navajo Nation prioritize coverage for broadband coverage vs cellular coverage? Please identify areas that require broadband coverage?	Question not applicable. However services providers interested in future deployment of networks in the nation can contact us for further discussion
33	T-Mobile	Out of scope	Please identify critical in-building coverage locations such as hospitals, schools, etc. Is the expectation that macro coverage will be used to support these facilities?	Question not applicable. However services providers interested in future deployment of networks in the nation can contact us for further discussion
34	T-Mobile	Out of scope	Can the Navajo Nation provide a .kmz file that shows existing fiber map? Additionally, please provide detail of companies providing fiber service. How are power/fiber provided and priced at proposed tower locations?	Topic not applicable BUT please contact us for further discussion
35	T-Mobile	Out of scope	Please provide preferred structure of possible maintenance and operation procedures. Would operators be required to utilize specific maintenance companies or is the expectation that these operators would use their normal operating procedures?	Out of the scope of this RFP.
36	T-Mobile	Out of scope	How will power be delivered? Are there specific power requirements?	Out of the scope of this RFP.
37	T-Mobile	Out of scope	Will each bidder be responsible for microwave alignment? Can wireless providers lease a microwave solution from the Navajo Nation or other provider?	Question not applicable. However services providers interested in future deployment of networks in the nation can contact us for further discussion
38	T-Mobile	Out of scope	If the wireless provider is responsible for microwave licensure will the Navajo Nation allow the provider to hold that license (PCN)?	Question not applicable. However services providers interested in future deployment of networks in the nation can contact us for further discussion
39	T-Mobile	Out of scope	What cellular technologies are expected to be provided (3G, 4G LTE, 5G, etc.)?	Out of the scope of this RFP.
40	T-Mobile	2.1.8	How does the Navajo Nation expect an ongoing partnership to be structured for ownership of completed towers?	Ownership of the infrastructure to be built will be determined post-construction, with the Navajo Nation likely retaining full or partial ownership, however providers are encouraged to suggest options
41	T-Mobile	TBD	Please clarify what the expected date of completion is for this project.	The set target date for completion is yet to be determined but is expecting full deployment available for BEAD use
42	T-Mobile	TBD	Will network providers be deploying the project in phases, or will everything be deployed in one step? For example, if the client is requesting both outdoor coverage and better coverage for buildings with poor reception, will network providers first deploy the outdoor macro and then re-evaluate the indoor coverage? Or will with the network provider design and deploy both outdoor and indoor solutions simultaneously?	Coverage requirements are not set yet. However there is a priority to built infrastructure for unserved areas and underserved areas.
43	Southland	Out of scope	Do the towers need power and other utilities	Out of the scope of this RFP. However they will be required in the future
44	Southland	Out of scope	Does a fiber line need to be ran to each tower	Out of the scope of this RFP. However they will be required in the future
45	Southland	Annex 6.5	Will pricing forms be issued	Yes, pricing forms will be issued. The Draft RFP includes a section outlining the format and requirements for the cost proposal, including a detailed cost breakdown for each tower. Proposers are encourage to suggest pricing forms
46	Southland	2.1.5	Will 100% plans be provided for pricing	No, 100% of the plans will not be provided for pricing. The response should be based on the Scope of Work (SOW) as presented in Section 2 and the relevant drawings depicting the SOW. Detailed construction drawings will become available before construction starts.
47	Southland	2.1.19	Who is responsible for Final Desing	The final design responsibility is under the purview of the NNBO.
48	Southland	1.8.3	Permit and Environmental approvals	Yes, permitting and any land-related items are handled by the NN team. GC licenses will be required based on state requirements for construction. This ensures compliance and smooth progress through regulatory processes, supporting timely infrastructure deployment.
49	Tri Techne	RFP Draft Version Notice	I am reaching out to see if we are supposed to do anything for this Mock Draft? We are reviewing the Mock RFP and will have a few questions. I noticed there was a meeting online last Wednesday the 15th. We are still interested in bidding on the Broadband Deployment for Navajo Nation.	This version of the Request for Proposals (RFP) is for review ONLY by firms and entities that have expressed interest in the Tower Construction Services project. It is circulated to gather feedback and comments from stakeholders involved or interested in telecommunications development within the Navajo Nation. The feedback received will be invaluable in shaping the final RFP, which is expected to be published in approximately one month. We encourage all reviewers to provide comprehensive insights to help construct a robust and effective RFP to meet the strategic goals of the Navajo Nation.
50	Next Edge	Out of scope	May I please get the question/answers for the Draft RFP?	The full Q&A is expected to be published by 7/19/2024 and shared with the public by the NNBO
51	White Rock Local Government	Out of scope	White Rock Chapter is not a part of this project, thank you for the information.	We are expecting to cover all the chapters in the NN, even though tower infrastructure may no be within a giving chapter, towers located near by will impact the service at the chapter
52	Kajeet	Out of scope	When do you think the official RFP will be released? We are still interested in this project.	Estimated release date is 7/31/2024 +/- 2 weeks

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53	Kajeet	Out of scope	<p>Thank you for the opportunity to review this RFP. Kajeet unfortunately will need to pass on participating on this project. Our area of expertise is the wireless 2.5Ghz component of this project. For tower work, we would have to sub-contract and therefore would not be the most cost effective option.</p> <p>Should you be looking for a partner for the 2.5Ghz 4/5G build-out we would love to participate in that project.</p> <p>For this immediate project, if you are looking for any reference or guidance on companies that excel in tower deployment, feel free to reach out.</p>	Thanks for your offering, please feel free to reach us for further discussion
54	Consultancy on USAC and NTIA Broadband Programs	Out of scope	<p>You might want to make that very clear and spell out any issues for which the winning bidder is responsible. Otherwise you're going to get tons of questions because bidders are supposed to include "permitting costs" in their submission.</p> <p>Also some tower erectors fabricate their own and don't buy pre-made ones. You might want to address that specifically.</p>	We believe the RFP clearly states the issues however we will review all questions and address those accordingly
55	The Tewa Companies	Section 1	<p>1. Is there a current feasibility study available for review?</p> <p>a. Or does the Navajo Nation need grant funding services from financial analysis, application preparation and compliance reporting for this project?</p>	The feasibility study is based on coverage needs for the Navajo Nation to be the foundation to support BEAD and 5G services throughout the NN area
56	The Tewa Companies	2.1.6	<p>2. Is the project still 100% funded by Navajo privately?</p>	The Navajo Nation will provide primary funding for the infrastructure, but bidders are encouraged to offer discretionary matching funding or partnerships options.
57	The Tewa Companies	Out of scope	<p>3. RFP does not mention a fiber optic scope of work. Is there a separate RFP for a fiber component, or is this a total MW solution? Even if they want MW for this, there has to be some kind of Fiber to a certain amount of sites, 75-80 towers all ran through MW backhaul wouldn't work, there needs to be a hub?</p>	Out of the scope of this RFP
58	The Tewa Companies	Out of scope	<p>a. If there is a fiber component, that could greatly change the scope of ROW permitting and design scope.</p> <p>b. Would the fiber component be all underground/aerial or a hybrid. If any aerial is in the plan, who's poles would be used for the attachments? Have any agreements been discussed?</p> <p>c. What is the method of getting to the IOT?</p>	<p>Transport to the towers is NOT part of the scope of this RFP.</p> <p>What are you referring as IOT?</p>
59	The Tewa Companies	Out of scope	<p>d. What is the preferred network design to provide tower connection to the world?</p> <p>i. Fiber from point to point?</p> <p>ii. Is a redundant fiber ring preferred?</p> <p>e. Is there an existing data center or central office?</p> <p>i. If so where?</p> <p>ii. If not, does this need to be included in this RFP?</p> <p>f. Is there any existing infrastructure?</p> <p>i. Conduit</p> <p>ii. Fiber</p> <p>iii. Available electric poles</p>	Out of the scope of this RFP
60	The Tewa Companies	Out of scope	<p>g. Are they open to leasing fiber? Is there any know fiber in the area?</p> <p>h. Is the tribe open to a mutli-phased approach to the fiber design?</p> <p>i. Task 1: Planning and feasibility task including estimated cost of design/construction</p> <p>ii. Task 2: Grant application and approval of design/construction project</p> <p>iii. Task 3: Design and construction</p> <p>i. If SUE QL A is required there would be a substantial impact to cost of engineering. Is there any known requirements for SUE QL A? Or would this investigation be done by the bidder?</p>	Out of the scope of this RFP
61	The Tewa Companies	Out of scope	<p>4. Should design efforts include creating a high-level design for FTTH to ensure additional fiber/conduit compacity is provisioned along the middle-mile network to support the potential need?</p>	Out of the scope of this RFP
62	The Tewa Companies	Annex 6.2	<p>5. Tower location selection: RFP mentions a collaborative selection, but coordinates are provided. Are the coordinates generic search rings or preferred tower locations?</p>	Engineering efforts were used for this initial tower locations however in case field issues, coverage issues and other topics are found towers locations are prone to change
63	The Tewa Companies	Out of scope	<p>6. Site selection/ site access: Are candidate selection site audits/walks permissible? For site walks, how is site access granted / escort required?</p>	Responders can visit site locations if necessary. However, any costs incurred for such site visits cannot be reimbursed. This policy allows potential contractors to inspect the site to inform their final proposals but at their own expense

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64	The Tewa Companies	2.1.2	7. RFP does not mention Geotechnical, but site-specific investigations will be required under TIA-222 Rev H. How is access handled for drillers?	No. At this time, proposers can respond based on normal soil as the best-case scenario and rocky terrain as the worst-case scenario. The foundation installation should account for both options: pier foundation for standard soil and mat foundation for hard/rock soil.
65	The Tewa Companies	Section 3	8. Towers are listed as 180' Self-Support. Has the Tribe already engaged a manufacturer / preselected a tower design? (Mention of ATC, Rohn, etc.)	Proposers can suggest changes, however the design criteria, including loading and structural requirements, are predetermined to ensure the towers meet the project's functional and safety standards.
66	The Tewa Companies	Section 3	9. Would Ballasted permanent Tower solutions be viable option to minimize Ground Disturbance or in locations with Poor Soils for Drilled pier or Mat footer foundations? (ARE Telecom)	Non penetrating/ballasted structures area an option as long as compliance with loading is obtained.
67	The Tewa Companies	2.1.11	10. Is the Loading Config accurate? 4 carriers, County antennas and 8 MW's per tower seems to be more than will actually be needed.	Correct, the towers are future proof
68	The Tewa Companies	Section 3	11. In regards to the BABA Act, if the Towers steel is manufactured overseas but Galvanized in the US, will that be acceptable? (it has worked with the US Air Force American made requirements)	Researching BABA act on this specific question
69	The Tewa Companies	2.1.11	12. The RFP Draft shows 80 total towers, are the additional 4 existing towers or alternative locations for use?	Section 4.4 mentions 76 sites that need to be built, annex 6.1 lists detailed information about 76 proposed new tower sites, including site descriptions and coordinates. There is a tower ID 81 but does not mean there are 81 structures listed. Tower number may change
70	The Tewa Companies	1.8.3	13. Who will be responsible for licensing the towers?	The responsibility for licensing the towers is assigned to the Navajo Nation Broadband Office
71	The Tewa Companies	Annex 6.2	14. How far away is the nearest concrete plant?	There are several concrete plants throughout the reservations and nearby towns
72	The Tewa Companies	Out of scope	15. Will the towers require access roads to be built?	Yes, but will be outside of this scope for scope
73	The Tewa Companies	Out of scope	16. Where would the power come from for each?	Outside of the scope
74	The Tewa Companies	Annex 6.2	17. Map includes many existing structures. Are they shown to be available as alternatives?	They are shown for reference and informational purpose only
75	The Tewa Companies	Section 2	18. The enclosed tower loading profile is very heavy; Assuming (4) co-locators for every site could be costly as the carriers would ultimately decide where they selectively collocate. Would the Tribe consider reducing this?	The tower design is future proof. There may be cases where loading can be reduced.
76	The Tewa Companies	2.1.9	19. Tower engineering: RFP states that "engineering of the towers is under the responsibility of the NNBO." Does that simply mean Tribe has final approval on everything, or do they have additional involvement?	The responsibility for engineering the towers being under the NNBO means that the Navajo Nation Broadband Office handles the design and technical specifications, ensuring they meet all necessary requirements. However during final design others will or can participate
77	The Tewa Companies	2.1.8	20. Following construction, ownership of infrastructure is TBD, with Navajo Nation "likely retaining full or partial ownership. Are we able to enter into such?	Ownership of the infrastructure to be built will be determined post-construction, with the Navajo Nation likely retaining full or partial ownership, however providers are encouraged to provide options
78	The Tewa Companies	Section 1	21. What are the estimated timelines, start date after the contract is signed, deadline for construction completion?	Awards are expected by End of 2024, construction right after and estimating completion based on BEAD timeline
79	The Tewa Companies	Out of scope	22. Where and how many headend are planned?	Please clarify
80	The Tewa Companies	Out of scope	23. Is there an additional 3% TERO fee on top of the 6% Tax?	Please clarify
81	The Tewa Companies	2.1.8	24. Infrastructure Ownership: Ownership of the infrastructure to be built will be determined post-construction, with the Navajo Nation likely retaining full or partial ownership. Operations Partnership: NNBO seeks partners for the operation and maintenance of the infrastructure, aiming for long-term sustainability and operational efficiency.	Ownership of the infrastructure to be built will be determined post-construction, with the Navajo Nation likely retaining full or partial ownership, however providers are encouraged to provide options
82	The Tewa Companies	Section 2	25. Is this a maintenance contract or does this need to be added to this quote? What about operation?	Maintenance out of scope
83	The Tewa Companies	Out of scope	26. What is the permitting process?	Permitting is out of scope
84	The Tewa Companies	Out of scope	27. Pay Terms- How is this Project going to be paid out to the winner? (how do we want to see this?) Per tower location- Net 15 days per pay point? Materials pay for materials in advanced, CX start CX100	Will investigate
85	The Tewa Companies	2.1.16	28. Funding: The Navajo Nation will provide primary funding for the infrastructure. Bidders are encouraged to offer discretionary matching funding. (What does this mean?)	The Navajo Nation will provide primary funding for the infrastructure, but bidders are encouraged to offer discretionary matching funding or partnerships options.
86	Luck Grove	1.8.3	Navajo Nation Procurement Does the Navajo Nation, through the NNBO, own any specific frequencies to deliver over-the-air broadband services?	Out of scope, however the NN owns 2.5GHz spectrum
87	Luck Grove	2.1.6	Funding Will the Navajo Nation consider labor provided in engineering, furnishing, and installation as a means of matching funds?	The Navajo Nation will provide primary funding for the infrastructure, but bidders are encouraged to offer discretionary matching funding or partnerships options.
88	Luck Grove	2.1.8	Ownership & Ops Infrastructure Ownership It should be determined ahead of construction, not after, as it will affect the pricing structures of the development and impact the accounting and specific tax treatment of assets vs. work product.	Ownership of the infrastructure to be built will be determined post-construction, with the Navajo Nation likely retaining full or partial ownership. However, providers are encouraged to provide options. The NN is providing the funding to built the infrastructure but it is open to funding and partnership options.